

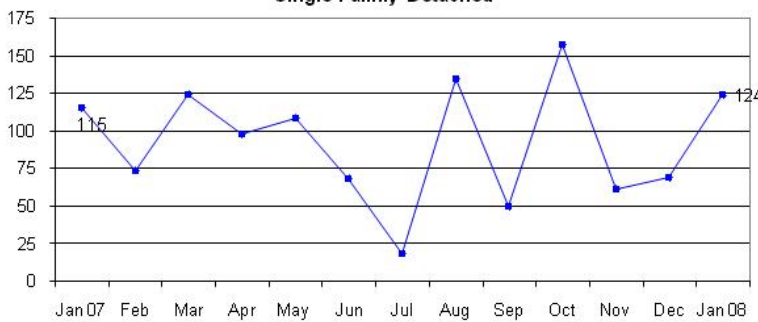
Average and Median Sold Price  
City of Falls Church  
Single-Family Detached



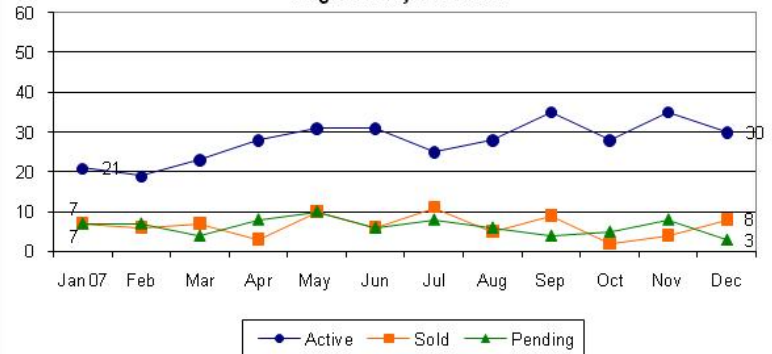
Price Data  
City of Falls Church  
Single-Family Detached

	Jan 07	Jan 08	% Chg.
Avg. Sold Price	\$913,143	\$791,500	-13%
Avg. Net Price	\$909,722	\$782,000	-14%
Median Sold Price	\$990,000	\$791,500	-20%

Days on the Market  
City of Falls Church  
Single-Family Detached



Units Sold, Pending Contracts and Active Listings  
City of Falls Church  
Single-Family Detached



Units Sold by Price Range  
City of Falls Church  
Single-Family Detached

Price Range	Jan 07	Jan 08	% Chg.
Less than \$200,000	0	0	-
\$200,000-299,999	0	0	-
\$300,000-399,999	0	0	-
\$400,000-499,999	0	0	-
\$500,000-599,999	2	0	-100%
\$600,000-699,999	1	0	-100%
\$700,000-799,999	0	1	-
\$800,000-899,999	0	1	-
\$900,000-999,999	1	0	-100%
\$1,000,000+	3	0	-100%
<b>Totals</b>	<b>7</b>	<b>2</b>	<b>-71%</b>

Listings by Price Range  
City of Falls Church  
Single-Family Detached

Price Range	Active Listings			New Listings		
	Jan 07	Jan 08	% Chg.	Jan 07	Jan 08	% Chg.
Less than \$200,000	0	0	-	0	0	-
\$200,000-299,999	0	0	-	0	0	-
\$300,000-399,999	0	1	-	0	0	-
\$400,000-499,999	1	2	100%	0	1	-
\$500,000-599,999	1	4	300%	0	2	-
\$600,000-699,999	7	1	-86%	10	0	-100%
\$700,000-799,999	1	1	0%	0	0	-
\$800,000-899,999	0	4	-	0	2	-
\$900,000-999,999	2	3	50%	0	0	-
\$1,000,000+	9	13	44%	10	6	-40%
<b>Totals</b>	<b>21</b>	<b>29</b>	<b>38%</b>	<b>20</b>	<b>11</b>	<b>-45%</b>

**DEFINITIONS**

Active listings: listings with one of the following listings statuses at the end of the month: ACTIVE, CNTG/NO KO or CNTG/KO.  
 Pending contracts: homes that went under contract during the month.  
 Avg. sold price: mathematical average of price of all homes sold.  
 Median sold price: price at which half of the homes sold for more and half sold for less.  
 Net price: sold price minus the amount of any seller subsidy.  
 Days on the market: calculated from the MRIS days on the market field (DOMP).

Data Source: Metropolitan Regional Information Systems, Inc. (MRIS)

Data presented in this report may differ from MRIS and other reports because of the different timing of data retrieval.